



The Local **COUPON BOOK**

Local Bargains from
Local Businesses



See Page 42,
**Win \$100
Bucks!**

Supplement to the Wednesday, December 27, 2017

The Local: Back by demand

The Local coupon book is back.

There was a one-year vacation for this popular publication of the Port Townsend Jefferson County Leader and now it's back, bigger than ever in time for a new year of shopping and thinking about what it means to live local.

Yes, we'll admit it without shame, the goal of this publication is to encourage you to stoke up the local economy with your hard-earned dollars, which keeps the local businesses in business and local people employed.

We're not going to tell you that you'll find everything you want or desire in this booklet – or in Jefferson County, for that matter.

Don't look for the local Wal-Mart.

Look for Quimper Mercantile instead.

You won't find Burger King or Taco Time.

You will find Aldrich's, Pane D'Amore, Elevated Ice Cream and El Guadalajara.

Page after page you'll find coupons and stories of businesses and organizations whose owners and leaders you've probably already encountered dropping off your children at school, picking up your mail from the post office or attending a local meeting where local officials were taking local input on local issues that matter to you.

The "Think Local First" campaign was first promoted by Team Jefferson, a state-designated economic development council for Jefferson County.

Studies have shown that local independent businesses put more money back into the community than national brand-name businesses. Local shop owners support nonprofit and civic causes and they're tied to the community, often serving leadership roles on city councils and school boards.

So before you get in the car and spend all that time and gas and energy and money going somewhere else to shop – exporting your local dollars to who knows where – think about the local products and services you can buy.

The more money you spend here, the more prosperous your local community can be.

When you think local and buy local and engage in local activities, you become local.

And you won't need to Google where anything is – because you'll know where you can get what you need and want in your own back yard.

– Allison Arthur

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Scott and Robin Rogers stand near the produce aisle at Aldrich's in uptown Port Townsend Dec. 6. They bought the business this year. *Photo by Chris Tucker*

Aldrich's Market: Serving PT since 1895

About Aldrich's Market: Founded way back in 1895, Aldrich's has been in business for 122 years. It is known as a gathering place as well as for its groceries, salads, soups, wine, craft beer and sushi. We talked to Scott Rogers, who co-owns the grocery store with his wife, Robin. Here is what Scott said:

What does being local mean to you? "The very nature of Aldrich's is that it is a local business. Aldrich's is really a cornerstone for Uptown. I would have to say that it is – by definition – local. Local to us means community. I think that would be the best thing that I could say about it."

What do you think your customers love most about Aldrich's? "That is community. This is the place that people enjoy coming into – seeing their friends, talking to each other in line," Rogers said. Customers know Karen in the produce department and John in meats, he said. "Everybody knows each other. So, it really is a community gathering spot. In addition to having great food."

What is the best part of having a business in Port Townsend? "The best part of being a business in Port Townsend are the people. That's why our tagline is 'Uniquely Port Townsend.' This is a town like no other. The people are just incredibly awesome. You can find everything in Port Townsend – every kind of person, and we all get along for the most part. This town is amazing, but it's absolutely the people."



Peninsula Foods claims the biggest ice cream cones on the peninsula. Cook Vicky Lara serves one up. *Photo by Viviann Kuehl*

Peninsula Foods: Quilcene's anchor

About Peninsula Foods: Peninsula Foods has been anchoring Quilcene's downtown shopping area for decades. The store offers quick grab-and-go foods, from deli offerings of hot breakfast burritos to sandwiches, wraps and fresh pizza for lunch, as well as packaged snacks. It also sells take-and-bake pizza. To wash it all down, freshly brewed coffee, espresso and a wide selection of beer are available. For dessert, try the biggest ice cream cones on the Olympic Peninsula, served up by the friendly staff. Or for cooking at home, the store stocks a limited selection of fresh fruit and vegetables, and basic cooking needs. Video rentals are a popular service.

What does being local mean to you? Co-owner Mohamed Alazani believes in giving back to the community.

"We donate to the school, to the food bank as much as we can, and to community groups. We receive letters from all these entities in Quilcene and we always donate. We enjoy being part of the Quil scene. "We take care of our crew, the people who are working in the store. Most are long-timers who know the customers. Manager Bonnie Hitt does ordering and scheduling, Vicky Lara does the deli cooking, and they all do a great job."

What do you think your customers love about Peninsula Foods? "Most of our customers are repeat, and they enjoy coming to the store to get their videos and ice cream cones, and we take their suggestions, we listen to them," said Alazani.

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Craig Dotson has over 20 years experience in the pet service industry, and is pleased to be able to carry on Bonita's exceptional reputation for great customer service.



Henery's Garden Center co-owners Jose and Jillian Borraro, seen here holding their daughter Lolita, have more than a decade of experience in the plant business.

Photo by Kirk Boxleitner

Henery's Garden Center: new owner is long-time former employee

About Henery's Garden Center: Jose and Jillian Borraro bought the garden center from Henery's Hardware in June, after Jose had worked at the garden center for nearly a decade, starting as its maintenance man in 2008. Jillian described the store as serving "all your gardening needs," from annuals, perennials, shrubs, trees and indoor plants to soil, fertilizer, pottery and tools. She answered the following questions:

What does being local mean to you? "Offering great quality products for low prices, and locally sourcing as many of them as we can. We go locally for our Christmas trees, and get other plants and seeds from local gardeners."

What do you think your customers love most about Henery's Garden Center? "Our customer service, and our knowledge about gardening. We've had customers bring in one leaf of a plant, and we've done our best to diagnose what's wrong with it. It's the same with laying out a garden or landscaping. We can consult with you on what would work best [and] where. Before Jose worked for Henery's, he had a landscaping business. We have a horticulturist who owned a nursery, and another member of our staff is a Master Gardener. There should always be someone in the store who can answer your questions."

What is the best part of having a business in Port Townsend? "The close-knit nature of the community. People in Port Townsend are friendly, and best of all, they strive to stay local with their purchases. They don't want big-box stores in town. There's a lot of support for local merchants like us here."



Andrea Pleines (right) is happy to create a new look for client Kristi Larsen.

Photo by Viviann Kuehl

Andrea offers beauty and serenity

About Andrea's Beauty and Barber: Quilcene artist Andrea Pleines opened Andrea's Beauty and Barber in January 2010, after seeing a need for such a business in the community; it was also a natural fit with her knack for design and color. This led her to acquire a cosmetology license in 2009. She offers haircuts and styling for men, women and children; color with foil, balayage and ombré techniques; perms; scalp treatments; and waxing services in her McClanahan Business Park salon at 295804 U.S. Highway 101.

What does being local mean to you? "I truly enjoy my job and running a local business. It's been both rewarding and pleasurable working with local clients. My success comes from a large clientele who respect my consistency, professionalism and personality. I treat every client with the utmost respect to meet their hair and beauty needs. I look forward to serving Jefferson County for many years to come, and to relocating next year to a fully accessible, beautiful new salon with a view on East Quilcene Road. It's my deepest pleasure working with individuals, and you'll always be welcomed with a smile!"

What do your customers love most about Andrea's Beauty and Barber? Andrea offers serenity and soul time, more like a therapist, according to customers.

"There's nobody around, and we can talk about anything. What's said in the salon stays in the salon," explained Pleines. "I love Andrea. I love my hair every time I leave, but that's just a bonus," said customer Kristi Larsen of Chimacum.

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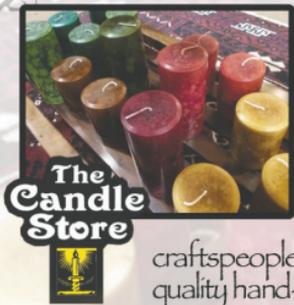
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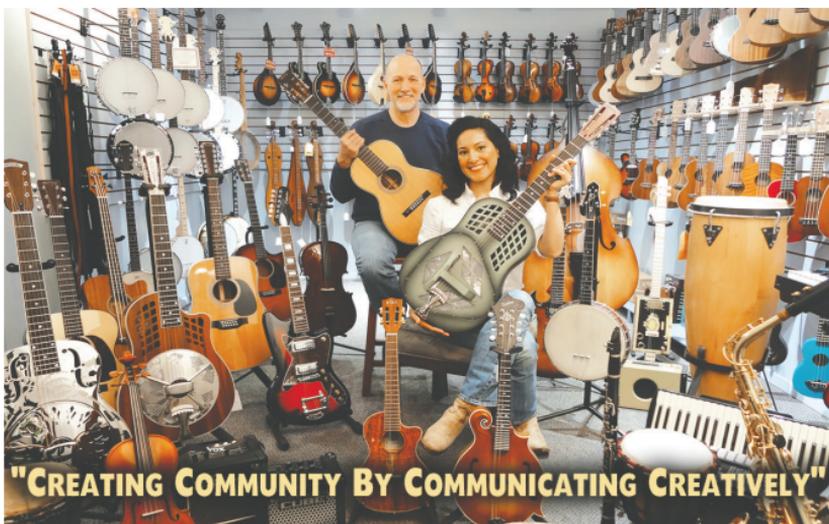
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Sue (left) and Tom Rose own the Nordland General Store on Marrowstone Island.
Courtesy photo

A store that brings you ‘back in time’

About the Nordland General Store: Tom Rose thinks the Nordland General Store opened on Marrowstone Island nearly 100 years ago – in 1920. Today, he and his wife, Sue, own and run the only grocery store on the island. They first bought the business in 1994, after the store had been closed and empty for a year. Nordland Store brings in dedicated locals, and has a group of regulars that stop by every day, Rose said. Rose also hosts events for the community, including the ever-popular Polar Bear Dip on New Year’s Day, Tractor Days and the Harvest Festival, and the holiday tree lighting and Santa’s visit by boat.

What does being local mean to you? “Local, for us – is local,” Rose said. “We depend on the local residents in the winter season. In summer it’s too busy, and winter’s too slow,” he laughs, “so you kind of rely on the outside people more than anything.” Nordland store carries local products, including cheese from Mystery Bay Farm on Marrowstone Island, Bob’s Bagels and Cape Cleare salmon from Port Townsend, and Whidbey Island Ice Cream from neighboring Island County, local wine and beer and more. “It’s nice to support the local people,” Rose said.

What do you think your customers love most about Nordland Store? “I think just the store itself,” said Rose. “The atmosphere and all the old stuff. It’s kind of like going back in time.” Rose said many people come in and are reminded of stores they had in their community growing up. “It brings back memories for people more than anything,” he said. “It’s kind of like a little museum but you can actually buy things here.”

What’s the best part of being in Jefferson County? “The customers are the best part about it, I think,” Rose said. “You get to know more people than you really want to,” he adds, laughing. Someone once told him this: “The best part of living on the island is, even if you don’t know what you’re doing, your neighbors do.” He’d like to have that put on a T-shirt, he said.



Mary and Bob Weidner, owners of Peninsula Floors and Furnishings, shop locally and appreciate locals who shop with them. *Photo by Chris Tucker*

Peninsula Floors and Furnishings: 30 years of serving the county

About Peninsula Floors and Furnishings: For 30 years, Peninsula Floors and Furnishings has served Port Townsend and the surrounding area, providing customers with beautiful, high-quality flooring and furniture for their homes. The company, located at 2405 W. Sims Way, has a 13,000-square-foot showroom that shows off brands that include Broyhill, La-Z-Boy, Sealy Posturepedic and Surface Art. Bob and Mary Weidner run the business. Here's what Mary Weidner and sales representative Dana Nieminen had to say:

What does being local mean to you? "I live and work local," Mary Weidner said. "And you try to buy local. You try to shop local, especially if you're a small business yourself. We deal with a lot of local businesses: We have accounts with Henery Hardware, Don's Automotive Service, Hadlock Building Supply and Carl's Building Supply."

What do you think your customers love most about Peninsula Floors and Furnishings? "I think that a lot of people just like the fact that they can shop locally," said Dana Nieminen. "We offer a lot of local products here at Peninsula Flooring. Save your gas and your time! We're a family-run business. People that have been here a while recognize Bob and Mary as being in business for a long time," Nieminen said.

What is the best part of having a business in Port Townsend? "We have wonderful customers, and you don't have to commute," Mary Weidner said.

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Gary Keister bought the former Inn at Port Hadlock, now named (again) the Old Alcohol Plant. Half of the property is a market-rate inn; the other half has been leased to Bayside Housing Service and used for transitional housing.

Leader file photo

Old Alcohol Plant, inn, restaurant, services

About the Old Alcohol Plant: The Old Alcohol Plant opened in August of 2016 after being shut for several years after the Inn at Port Hadlock closed abruptly. Owner Gary Keister explained that half of the inn property, which he calls “the tower,” was opened to accommodate Bayside Housing Services, which provides transitional housing to those in need of housing. “That was the main objective of purchasing this property, and then subsequently we opened the inn for guests as well as the event space and the art gallery and the gift shop. Then on St. Patrick’s Day in 2017 we opened the restaurant,” Keister said.

How is the transitional housing side of the project going? “The Bayside piece is going very well. We just went over 7,000 bed nights since we’ve opened and have placed almost 25 people in permanent housing. A fundraiser at the end of September for Bayside with Michael Adams, the son of Ansel Adams, was very successful and really very humbling that the community embraced the project as it is,” Keister said.

What do you hope to accomplish in 2018? “Bayside also includes services [for people in the housing program] and we’re hoping to increase services. We have a women-to-women support group and then we’re going to start a restaurant apprentice program for local high school students who want to make culinary arts their occupation,” Keister said.

Are you hiring local people? What agencies are you teaming up with? “We’ve hired about 36 people, mostly local. This has been a team effort by the board of Bayside Services, and we intend to build on this and increase it as time goes on.”



Pictured in the Boiler Room is (from left) Carlos Burleson, Colin Cabe, Taylor Austin and Elijah Johnston. *Photo by Chris Tucker*

Boiler Room provides opportunity

About the Boiler Room: The nonprofit Boiler Room is a downtown Port Townsend coffee house dedicated to building community by providing a safe space for the growth and improvement of individuals through a volunteer operated coffeehouse. Espresso, Americano, drip coffee, cookies and more are on the menu. The business also provides job training and live music. Learn more at their website, ptbr.org. Here's what Boiler Room manager Colin Cabe had to say:

What does being local mean to you? “It means the opportunity to serve our mission of bettering the community by providing individuals growth opportunities. Also being part of a vibrant network that, fortunately, is able to provide for people.”

What do you think your customers love most about The Boiler Room? “The surprises ... a sense of family.”

What is the best part of being a nonprofit business in Port Townsend? “Being a part of such a dynamic future.”

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Janice Tucker & Paulette Lack

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Lisa Petrick, owner of Lisa's Jewelry in Port Hadlock, works on a project.

Courtesy photo

Lisa's Jewelry: trained by European craftsman

About Lisa's Jewelry: Located in Port Hadlock, Lisa's Jewelry offers jewelry repair, pearl and bead restringing, and watch repairs; it also works with gold, silver and gems. The business offers curbside service. Here's what owner Lisa Petrick had to say:

What does being local mean to you? "Being local to me is actually doing the work here versus sending it out to a trade shop and waiting to have it done by a third party. If somebody gets an engagement ring, they don't have to wait three weeks to get it sized for them; they can make an appointment and have it sized while they wait, so they can get it done the same day."

What do you think your customers love most about Lisa's Jewelry? "The craftsmanship. I've been doing this for over 30 years. I was trained by European craftsmen," Petrick said. Her Lisa's Jewelry website, lisasjewelry.net, tells the story of how she met and apprenticed with Heinar Tamme, in Santa Clara, California, years ago. At the time, the place where she lived and worked was near an onion field. "Now there's a big amphitheater and Google headquarters" at the same location, she said. Her technique includes using a stationary torch bolted to a bench for soldering work, which allows her to use both hands while working on jewelry, she said.

What is the best part of having a business in Jefferson County? "Being able to make a living in Jefferson County. There are still enough people that have lived here for so long that's there's still a real sense of camaraderie." Newer residents "really embrace" the area, she said. "They love the small-town stories that get traded back and forth."

Jefferson County Places

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1. Peninsula or Mercantile
2. An inlet or apartments
3. "Or is it Coyle?"
4. A winery or a windy road
5. A president
6. A park in Port Hadlock
7. Not in Panama, a bridge here
8. A bay or a road
9. Lots of houses in Port Townsend
10. A valley between Port Ludlow & Port Townsend

11. It used to be called Puget Sound
12. A community with a bay
13. A lake with algae
14. It has a quarry in it
15. Where an astronaut lives
16. One of three islands
17. On the way to Sequim
18. Great place to watch the sunset
19. Where all the birds are
20. Between Quilcene & Coyle

Answers on page 46

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The Cake Picnic dance party and cake-eating event is one of Thunderbull's annual productions. *Leader file photo*

Thunderbull: Celebrating community

About Thunderbull Productions: Port Townsend native Danny Milholland launched Thunderbull Productions in 2012 to produce celebrations, festivals, concerts, picnics and other events.

This year, Milholland and his team of about seven, along with a host of volunteers, put on a host of community events, including the Rhody Fest Cake Picnic, Old School 4th of July party, All-County Picnic, and the Chimacum Arts and Crafts Fair. Milholland hopes

that the inaugural Orca Festival and Cider Festival are also destined to become annual events.

In 2018, Milholland plans to roll out – literally – a small horse trailer that he's converting into a mobile event production wagon. It would be full of tents, tables and chairs, tug-of-war ropes and other supplies that Milholland usually has to rent or borrow. "I hope that will allow Thunderbull to take on more productions, and make the ones that we're doing more efficient," he said.

What does being local mean to you?

"Being local is caring about the community and having a relationship to the community that you live in," Milholland said. "It's something that is strengthened over time ... it is different for everyone, because everyone has a different relationship to the people and place in which they live."

What do you think the community

loves most about the events you produce? "I think they like the energy

See THUNDERBULL, page 29 ▼

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The Palace Hotel occupies the Captain Tibbals Building. This classic three-story brick building was constructed in 1889 for \$28,000 by Henry L. Tibbals, a retired sea captain. Built in the Richardson Romanesque style, the building's arched windows appear to extend for two stories through the use of twin columns that bracket each window bay on the building's facade. The Captain Tibbals Building is a beautiful example of Port Townsend's turn-of-the-century architectural past.

The first floor of the Captain Tibbals Building originally housed a billiard parlor and saloon known as the Townsend Tavern, while the upper two floors provided furnished rooms for rent. In the early 1900s, The Call newspaper among many other businesses operated out of the building.

From 1925 to 1933, the upper two floors of the building were known as the Palace Hotel, affectionately nicknamed "the Palace of Sweets" as they were operated as a brothel and hotel. See our website for full story!

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Danny Milholland gets the party going at the Cake Picnic during the 2017 Rhododendron Festival. *Leader file photo*

Thunderbull

▼Continued from page 25

and enthusiasm and participation – that they get to play in the events. That there’s sort of an intergenerational and inclusive, almost collaborative part of what the events are ... they’re fun and exciting.”

What is the best part of having a business in Port Townsend? “The best part of doing business in Port Townsend is the relationship my business has with the community,” Milholland said. “Spending time with my friends and community in the context of my work. “I love the eccentric character of Port Townsend,” he added. “One of my favorite things is the relentless community support that exists for interesting, fun, creative projects.”



Thunderbull produces the All County Picnic, an annual emergency-preparedness event. *Leader file photo*



Proud to be a part of the Geoduck tradition are (left to right) Daniel Powers, Clair Bloomfield, Melissa Flick and Kristina Malek. *Photo by Viviann Kuehl*

The Geoduck: A Brinnon institution

About the Geoduck: The Geoduck (pronounced gooey-duck) Restaurant and Lounge, at 307103 U.S. Highway 101, has been a Brinnon institution since 1968, and it shows. Stepping into the restaurant, you are greeted with mementos, from photos of locals on the walls to a boat christened Geoduck hanging from the ceiling, along with welcoming glances from customers and staff.

How has the Geoduck figured into the community over the years? The Geoduck started out as a popular family-owned tavern with food. A fire at the tavern in 1990 prompted a rebuilding of the business, making it bigger and better, but it remained in the family, and became a family restaurant and lounge. Current owner Melissa Flick has a daughter and son-in-law on staff, and an 8-year-old granddaughter destined for ownership. The Geoduck still overflows in the summers, but closes to the public for an annual free Thanksgiving dinner, bought and cooked by Flick and family members for the community. It also hosts a Christmas potluck; both are well-attended events. “We try to give back as much as we get. Without these people, we wouldn’t be here,” said Flick.

What do you think your customers love most about the Geoduck? Aside from the oysters and the chowder recipe, with its secret ingredient, customers say that the Geoduck maintains a welcoming, friendly environment, homey and relaxed. “We’re a very family kind of place. If you don’t have a friend or family here, you will have one when you walk out. That’s how it’s run now, and that’s how it’s always been run,” said Flick.

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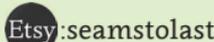
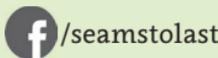


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ReCyclery manager Nick Favicchio enjoys connecting people to the world of bicycles. *Photo by Kirk Boxleitner*

The ReCyclery aims to get the community bicycling

About The ReCyclery: Store manager Nick Favicchio has worked for the nonprofit for the past two years. The ReCyclery has been up and running since 2009, building and rebuilding bikes to grow the numbers of active bike riders in the community. “We promote cycling for health, recreation and sustainability,” Favicchio said. “We’re anchored by our retail shop, and we offer used bicycles, new and used bicycling equipment, rentals and repairs.” The ReCyclery even visits local schools to provide bicycling lessons, and is on track to give away 60 bicycles this year, twice their usual number, via fellow nonprofits including Jumping Mouse, Dove House and OlyCAP.

See RECYCLERY, page 34▼

Recyclery

What does being local mean to you? “It means addressing the needs and doing what you can for those who are near to you,” Favicchio said, noting that a number of the bikes that The ReCyclery has sold or given away have been re-donated back to the nonprofit and refurbished. “We’ve received bikes that were bent and broken, not because they were abused, but because they were so thoroughly used and loved,” he added. “One of my favorite bikes was first built in 1958. Steel doesn’t go bad.”

What do patrons love most about The ReCyclery? “People like what we do,” Favicchio said. “We’re a local, friendly store with competitive, affordable prices, and everything we take in that isn’t spent on staff or keeping the lights on is devoted to serving our nonprofit organization.” The ReCyclery has free programs that promotion of safe cycling routes through Chimacum and boosting of school mountain biking teams.

What is the best part of being in Port Townsend? “My bias is that perched on the edge of the Pacific Ocean here is one of the most beautiful areas in the world,” Favicchio said. “It’s an incredible place to ride your bike, whether it’s on the road, on gravel paths or through the forests. It’s an incredibly magical place, with its history, ships and culture, but nothing beats the scenery and terrain.”



Rockie English works on a kid’s bike at The ReCyclery in Port Townsend. Volunteers are always welcome. People who volunteer for 25 hours can build their own bike. Leader file photo

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Bonita's Pet Supplies owner Craig Dotson caters to local customers.

Photo by Chris Tucker

Bonita's Pet Supplies: For cats, dogs, people

About Bonita's Pet Supplies: Since 1998, Bonita's Pet Supplies has been helping cats, dogs and other four-legged and feathered pet friends live happier lives. Raw, organic, natural pet foods are one of Bonita's specialties. The store is located in Port Townsend at 1433 W. Sims Way. Here's what store owner Craig Dotson had to say:

What does being local mean to you? "Supporting our local community, our local charities. We work with Gatheringplace and we sell their [dog] biscuits," Dotson said. (The mission of nonprofit Gatheringplace is to enhance the lives of adults with disabilities.) "There's another lady that makes dog beds and dog toys in Port Townsend. We carry her products. We try to help other people in Port Townsend in our own way."

What do you think your customers love most about Bonita's Pet Supplies? "Our friendliness, our good customer service, I think, is a big thing, but also the products that we carry."

What is the best part of having a business in Port Townsend? "We also try to carry as many American-made toys and beds and odds and ends as much as possible ... a lot of the stuff that we get is from Seattle" or other Washington locations, he said. "Getting to know all the great people that live in our community. Getting to know them on a first-name basis, seeing them around town, chatting with them."



Joe Euro, owner of The Wine Seller.. Photo by Katie Kowalski

‘Wine evangelist’ offers something for every taste and price

About The Wine Seller: Proprietor Joe Euro opened the shop on Water Street in 1982. Tagged as “the small-town wine shop with the big-city selection,” Euro’s shop offers, in addition to hundreds of wines from around the world, a selection of beers, cider, cheese, chocolate and even cigars. Euro and his staff of two are keen to help customers find a truly good bottle of wine – whatever their price range and taste. And what is Euro’s favorite? “In an ideal world, I always tell people my favorite wine is what I’m drinking at the moment,” he said.

What does being local mean to you? “Living here, appreciating what a great little corner of the world this is,” Euro said. “Keeping fair prices for people and giving good deals.” Euro also stocks many local businesses’ bottles on his shelves, and carries Mt. Townsend Creamery cheese, too.

What do you think your customers love most about The Wine Seller? “It’s an attractive store, we like to think – truly bricks and mortar,” Euro said, laughing as he looked around at the brick walls. “It offers different things, great values, tons of wines under \$10 ... but you can come in and get a bottle of [fancy wine]. If people want to spend \$50-\$70 or more, we have it.”

What is the best part of having a business in Port Townsend? “A lot of things. One thing for me as a wine shop: I have my share of competition from the internet and big-box stores, but we don’t have big-box stores [in Port Townsend],” Euro said, noting that he offers competitive prices. “I think it’s nice being kind of isolated a bit. There are wine shops in Seattle that are dropping like flies. “I love the wine business. I’m into wine; I’m kind of a wine evangelist. I believe it’s good for you to drink wine on a regular basis. There’s a lot of studies that show that.”

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Joyce Janetski - World's End



Lois has loved and played with beads since she was 9 years old. Creating beautiful jewelry in glass, crystal, silver and gold for her customers has become a passion. Lois designs and casts her own charms & findings. (She also makes a great Port Townsend charm.) Selling beads and bringing a customer's vision to life in their own bead work is deeply rewarding for Lois.

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Hadlock Building Supply owners Elena Lovato-Kraut and Bill Kraut are proud of the long line of store-sponsored Little League teams, whose plaques extend up the stairs and into the store's office area. *Leader file photo*

Hadlock Building Supply: Helping build community

About Hadlock Building Supply: Co-owners Bill Kraut and his wife, Elena Lovato-Kraut, have run the store on their own since 2013. Elena's father had taken over the business in 1984. It was previously run by the Smith and Udd families.

Today, Hadlock Building Supply strives to "help build the community, from the foundation to the roof," according to Bill Kraut. "We have everything to help make a house into a home," Kraut said, before answering the following questions:

What does being local mean to you? "We live in this community, and we're part of this community, so we try to give back to the community. Philanthropy is a big part of what we do. It's not just about sales for us. We support the community because they've supported us. They don't want to have to drive out of town for their building supply needs, so we do all we can to meet those needs."

Among the local suppliers from which Hadlock Building Supply sources merchandise are Vern's Organic Topsoil in Poulsbo and the Short Family Farm in Chimacum, the latter for "Roger's Magic Dirt."

What do you think your customers love most about Hadlock Building Supply? "The customer service. When customers come in, it doesn't take long for our crew to get to know them by heart. It's more than just a transaction. Our employees have a genuine interest in our customers' building projects and the knowledge to help advise them."

What is the best part of having a business in Port Hadlock? "That we can be there for the community. We've helped serve free meals on Thanksgiving and Christmas for a few years now, and we donate to veterans' organizations and children's charities. Anything to do with vets or kids, it's really hard for us to turn it down."



What can you find while shopping local stores in Jefferson County? We'd like to hear from readers about their experiences shopping locally. Take the survey below and submit it by Feb. 1, 2018 for a chance to win \$100 with which to continue shopping locally. *Photo by Chris Tucker*

\$100 for your thoughts: What did you find?

What is the most interesting thing you've found while shopping in Jefferson County and where and when did you find it?

.....

.....

What's the one thing you would never go outside of Jefferson County to buy?

.....

Why is shopping locally important to you?

.....

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Send your answers to **The Local** c/o Port Townsend Jefferson County Leader, 226 Adams Street, Port Townsend, Wash. 98368 by Feb. 1, 2018 for a chance to win \$100. Entries also may be dropped off at The Leader at the address above or emailed to news@ptleader.com with the slug line: **The Local Contest**.



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Check out the Port Townsend Farmers Market on any Saturday from April through December. It's a showcase of small businesses.

You are supporting the environment.

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You're creating jobs!

Local businesses hire local employees. It's that simple.

You get better service.

When you buy goods and services from local people on a regular basis, odds are you'll get known and get better service.

You are investing in your community.

Think Quimper Mercantile, and so many other businesses that make the community a better place to live, work and play.

Local taxes, local infrastructure

The more you buy locally, the more sales tax revenue is generated to help the city and county pay for services you also need and enjoy.

Local prosperity

The more you spend locally, the more money circulates where you live, not where bankers and big corporations are based.

Local fun

It's so much more fun to get to know people and become Jan, Susan, Tom, David or (your name here) than it is to go some place where people don't know you and only want your money.

So shop local, and have fun!



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2. ADMIRALTY	7. HOOD CANAL	12. PARADISE	17. GARDINER
3. TOANDOS	8. DISCOVERY	13. GIBBS	18. POINT WILSON
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